

COMPARATIVE STATEMENT AND PURCHASE RECOMMENDATION / PROPOSAL

Procurement of IP PBX, IP Phones and Ancillaries (Ref # DUHS/DP/2018/55) NIT No. DUHS/DP/2018/54/61 Dated 10.10.2018
 Technical Bids opened on 27 October 2018 ---- Financial Bids opened on 07 December 2018

Item No.	Name of Equipment / Instruments / Software	Qty	Name of Bidder	Model / Cat #	Manufacturer	Country of Origin	Curr:	Unit Price DDP PRS.	Total Price DDP PRS.	Grading	Recommendations/ Remarks
1	Main IP PBX	1	Imagetech Solutions	UCM 6510	Grandstream	USA	PKR	222,300.00	222,300.00	1	Accepted and recommended to purchase being the lowest evaluated responsive bid on Group Basis. Item No. 11. Resident Engineer and Item No. 12 Installation and Commissioning is quoted on Free of Cost (FoC) Basis
2	Secondary IP PBX	1	Imagetech Solutions	UCM 6510	Grandstream	USA	PKR	222,300.00	222,300.00		
3	High Availability Module	1	Imagetech Solutions	HA 100	Grandstream	USA	PKR	87,750.00	87,750.00		
4	Branches PBX	7	Imagetech Solutions	UCM 6202	Grandstream	USA	PKR	57,330.00	401,310.00		
5	Executive IP Phones (SIP Phone)	7	Imagetech Solutions	GXV 3370	Grandstream	USA	PKR	42,120.00	294,840.00		
6	Director's Phones (SIP Phone)	5	Imagetech Solutions	GXV 3240	Grandstream	USA	PKR	25,155.00	125,775.00		
7	Personal Assistant's Phone (SIP Phone)	6	Imagetech Solutions	GXP 2160	Grandstream	USA	PKR	18,135.00	108,810.00		
8	Operator Phone (SIP Phone)	5	Imagetech Solutions	GXP 2140	Grandstream	USA	PKR	28,080.00	140,400.00		
9	User Phone (SIP Phone)	250	Imagetech Solutions	GXP 1615	Grandstream	USA	PKR	5,148.00	1,287,000.00		
10	Laboratory Phone (SIP Phone)	50	Imagetech Solutions	GXP 1625	Grandstream	USA	PKR	5,487.00	274,350.00		
11	Services of Resident Engineer	1	Imagetech Solutions		Quoted on FoC Basis			-	-		
12	Installation and Commissioning	1	Imagetech Solutions		Quoted on FoC Basis			-	-		
TOTAL GROUP COST QUOTED BY M/S. IMAGETECH SOLUTIONS ON DDP BASIS								713,805.00	3,164,835.00		

SYED SOHAB SHAMS
 Chief Information Officer
 Directorate Of Information And
 Communication Technology
 Dow University Of Health Sciences

DR. AMR RAZA ABEDI
 Deputy Medical Superintendent
 SMHB Training Hub
 Karachi

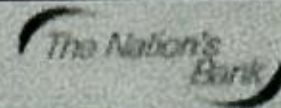
Prof. Dr. Muhammad Masroor
 MBBS, MCPS, FCPS, FRCP (Glasgow)
 Pro-Vice Chancellor
 Dow University of Health Sciences
 Karachi

Director Finance
 Dow University of Health Sciences
 Karachi



NBP

National Bank of Pakistan



Treasury & Capital Markets Group

October 19, 2018

195/2018

Rate Sheet

Country	Selling	Buying	Sight
U.S.A	133.70	133.50	133.23
U.K	174.00	173.74	173.39
EURO	153.23	153.00	152.68
CANADA	102.29	102.14	101.87
SWITZERLAND	134.26	134.06	133.70
AUSTRALIA	95.03	94.89	94.64
SWEDEN	14.80	14.78	14.74
JAPAN	1.1903	1.1885	1.1854
NORWAY	16.17	16.14	16.10
SINGAPORE	96.94	96.80	96.54
DENMARK	20.54	20.51	20.46
SAUDI ARABIA	35.64	35.58	35.49
HONGKONG	17.23	17.20	17.15
CHINA	19.41	19.38	19.33
KUWAIT	440.76	440.10	438.94
MALAYSIA	32.14	32.09	32.01
NEWZEALAND	87.73	87.60	87.37
QATAR	36.71	36.66	36.56
U.A.E	36.39	36.34	36.24
KR. WON	0.1176	0.1175	0.1172
THAILAND	4.097	4.091	4.080

Rates for Currency Notes & TCs

	Selling	Buying
U.S.A	135.04	131.89
SAUDI ARABIA	35.74	34.42
U.K	175.74	171.65
JAPAN	1.2022	1.1736
EURO	154.76	151.16
U.A.E	36.76	33.71

Note: For other Currency Notes call Corporate Treasury

Libor for Calculating Interest on Special USD Bonds

	Libor	Value
6 Mths USD	2.69413	19-Oct-18

Interest Rates on Old FCY Deposits

USD	0.1000
GBP	0.1000
JPY	0.0000

Conversion rates for Frozen FC Deposits, DBC/FCBC, Special USD Bond

USD	GBP	EUR	JPY
133.6207	175.1500	153.9444	1.19

VALUE DATE OCTOBER 23, 2018

SYED SOHAIL SHAMS
 Chief Information Officer
 Directorate Of Information And
 Communication Technology
 Dow University Of Health Sciences

Bill Buying Rates Per Unit of Currency

	30 Days	60 Days	90 Days	120 Days	150 Days	180 Days
USD L/C	132.70	131.89	131.04	131.29	130.72	128.35
GBP L/C	172.84	172.02	171.17	170.82	170.10	168.60
EUR L/C	152.36	151.78	151.19	150.42	149.79	149.41

For Transactions over US Dollars **5,000/-** (cumulative basis) & above and equivalent amount in other currencies, please call Corporate Treasury for rate approval. The rates are market based and subject to change without prior notice. Please ensure that all export bills falling over due today have been reported. Please ensure that all credits in Nostro accounts have been responded. Please ensure that export proceeds are not credited in FC accounts.

* For Cash Buying Over USD 4,000/- and equivalent amount in other currencies Call Corporate Treasury For Rate Approval.

* For Chinese Yuan transactions contact Corporate Treasury.

Prof. Dr. Muhammad Masroor
 MBBS, MCPS, FCPS, FACP (CC) (CC)
 Pro-Vice Chancellor
 Dow University of Health Sciences
 Karachi

Director Finance
 Dow University of Health Sciences
 Karachi

Authorised Signature

Authorised Signature





Corporate Treasury 1st Floor, NBP Head Office, I.I. Chundrigarh Road, Karachi. Direct Tel # 99220337-99220438-99220747

FET DESK 99220389:

Fax # 99220439-99220440

CERTIFICATE

This is to certify that the prices are comparable to the market rates in respect of single bid received from M/s. Imagetech Solutions for the **Procurement of IP PBX, IP Phones and Ancillaries** (Ref No. DUHS/DP/ 2018/55) NIT No. DUHS/DP/2018/54/61 Dated 10 October 2018, for which Technical Bids were opened on 27 October 2018 and Financial Bids were opened on 07 December 2018.

1.	Prof. Dr. Muhammad Masroor Pro-Vice Chancellor Dow University of Health Sciences, Karachi	 Prof. Dr. Muhammad Masroor MBBS, MCPS, FCPS, FRCP (Glasgow) Pro-Vice Chancellor Dow University of Health Sciences Karachi
2.	Mr. Nadeem Shakoor Javeri Director Finance Dow University of Health Sciences, Karachi	 Director Finance Dow University of Health Sciences Karachi
3.	Dr. Syed Amir Raza Abedi Deputy Medical Superintendent Shaheed Benazir Bhutto Accident Emergency Trauma & Ancillary Centre – Karachi	 DR. AMIR RAZA ABEDI Deputy Medical Superintendent SMBB Trauma Centre Karachi
4.	Syed Sohaib Shams (Co-opted Member) Chief Information Officer Dow University of Health Sciences, Karachi	

SYED SOHAIB SHAMS
Chief Information Officer
Directorate Of Information And
Communication Technology
Dow University Of Health Sciences